

Addendum A

PARA HealthCare Analytics Products and Services

1. **Revenue Integrity Program** – Audit and enhance each aspect of the revenue cycle process to ensure that all appropriate revenue is created, captured, coded, priced and paid correctly within compliance guidelines.
2. **Market Based Pricing Review** – Remain price competitive, identify line items in the charge master which have exposure due to high prices or opportunities due to low prices and establish prices based on fee schedule reimbursement, cost or competitive market pricing data.
3. **CDM Desk Audit** – Review active charge line item for correct codes, descriptions, pricing and reimbursement.
4. **Comprehensive Claim Review** – Identify missing charges, compliance problems, and billing issues.
5. **Onsite or Web Dept. Meetings (3 days)** – Conduct interactive discussions with all revenue generating Department Managers to review each active charge line item for correct code use, charge capture and compliant charge practices.
6. **Monthly Revenue Integrity Meetings** – Meet monthly with Department Managers to discuss their billing, coding, compliance and pricing questions. Any new industry regulatory changes, PARA will go over the changes with them. Each month will focus on a different department and go over any concerns or issues.
7. **PARA Data Editor (PDE) System** – Manage the revenue cycle process by implementing a full featured web based tool for pricing, coding, reimbursement and compliance.
8. **Data Maintenance Service** – Maintain ongoing updates to your charge master via remote access.
9. **Price Transparency Tool** – Provide accurate Payer specific quotations to all Patients, allowing the Patient to determine their cost from a PROVIDER based web portal and to streamline the creation of Patient payment estimates to free up staff time and improve price transparency.
10. **Laboratory Payment Reporting Analytical Services** – Provide a detailed analysis of the data required for reporting private payor rates for laboratory services.
11. **Pharmacy Pricing Update** – Identify pharmacy items that are not marked up per Hospital's mark up policy, which may be based wholesale acquisition cost, suggested wholesale price or actual cost.
12. **Supply Pricing Update** – Identify supply items that are not marked up per Hospital's mark up policy based on cost.
13. **Managed Care Remit Reconciliation** – Ensure claims have been paid appropriately according to payer contracted terms and bring efficiencies to the revenue cycle by accelerating collections, decreasing accounts receivable and maximizing net revenue.
14. **Contract Management & Analysis** – Manage, evaluate and optimize reimbursement to achieve the required returns for the recent twelve months of the outpatient claims.
15. **Purchase Item Master (PIM)** – Identify all billable items warehoused within the PIM and reconcile the PIM by line item to the CDM.
16. **Perioperative Charge Analysis** – Create a perioperative charging process that captures the eight components of surgical services charging (i.e. Pre-Operative Care, Anesthesia, Operating Room Time Charges, Equipment Charges, Recovery/Post-Anesthesia Care Unit (PACU), Supplies, Drugs and Post PACU Care).
17. **Accounts Receivable Recovery & Resolution** – Accelerate cash flow, increase operating margins, reduce write-offs and increase insurance A/R collections.